



EBAN Sofia 2018 is AI, Cyber Security, Renewable Energy, Big Data, Space, Impact Investing, Digital Health, combined with Super Angels, ICOs and Tokenized Funds, Syndication Tools, Introduction to and Research on Business Angel Investing and much, much more!

Venue: Central Military Club | address: Tsar Osvoboditel Blvd 7, Sofia, Bulgaria

AGENDA – DAY 1

** This program was correct at the time of printing but may be subject to last minute changes**

8:00 - 9:00	<i>Registration</i>
9:00 - 9:20	<i>Welcome to Sofia</i> <i>Keynote speech by Vordanka Fandakova, Lord Mayor of Sofia</i> The EBAN Board of Directors, EBAN President Emeritus Anthony Clarke, Brigitte Baumann, Peter Jungen, Tomi Davies, President of ABAN and, Nikolai Mavromatis, President Bulgarian Association for Business Angels
9:20 - 9:50	<i>Investing Like a Super Angel</i> Brian Cohen, Chairman of New York Angels and Peter Jungen, Chairman of Peter Jungen Holding GmbH
9:50 - 10:35	<i>Early Stage Investing around the World and Enabling Cross Border Deals</i> Tomi Davies, President of African Business Angels Network, Kaushal Chokshi, Founder & President of Scaale Group, Israel Pons, CEO and Co-Founding Partner of Angels Nest LATAM, Alexander Wiedmer, Partner at Iris Capital, Randy Thompson, Chairman and CEO at Valhalla Private Capital, Audra Shallal, Managing Director - BOSS Consulting in Strategic Management Moderated by Baybars Altuntas, Chairman of World Business Angels Investment Forum
10:35 - 10:50	<i>European Super Angels and the European Angel Fund</i> Carsten Just, Investment Manager at European Investment Fund (EIF)
10:50 - 11:05	<i>Coffee Break</i>
11:05 - 11:50	<i>The ICO – Token and Crypto Frenzy</i> <i>With keynote speech by Dušan Stojanović, Founder and Director of True Global Ventures</i> <i>With keynote speech by Dr. Barbara Lang, Partner at InnoExc GmbH Switzerland</i> Followed by panel discussion with: Brad Yasar Managing Partner of Krowd Mentor, Dirk Weyel, Founder & CEO of Strykz Moderated by: Peter Cowley, Chair of the Cambridge Angels
11:50 - 12:30	<i>Let's Talk Cyber Security</i> <i>A Fireside Chat with: Edna Conway, Chief Security Officer, Cisco</i> Moderated by: Michael O'Connor, CEO of International Cybersecurity Accelerator, Marcel Dridje, President of Sophia Business Angels with recent exit as investor in CyberFlow Analytics

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12:30 - 12:50	Bringing Entrepreneurs and Investors Together: The European Investment Project Portal (EIPP)				
	Filipa Ramalho , Policy Officer European Commission, Directorate-General for Economic and Financial Affairs				
12:50 - 13:50	<i>Lunch Break</i>				
14:00 - 14:45	ROOM 1	ROOM 2	ROOM 3	ROOM 4	ROOM 5
	Angel Co-Investment and Syndication – Structuring Deals	Making an Impact with your Investments	EAF/EIF and Public Private Co-Investment	Gender Lens Investing	London Stock Exchange and ELITE – Investing in Scaleups
	Pieter Dorsman , President & CEO of Redpeaks Management Inc. Peter Cowley , Chair of the Cambridge Angels John Phelan , National Director at HBAN, Nina Reinhart , Managing Director at Reinhart Capital Moderated by: Riku Asikainen , President Emeritus FiBAN	Stephan Peters , Early-Stage Investor at LBAN and Impact Advocate at TIIME, Janne Jormalainen , Chairman of the Board of the Finnish Business Angel Network (FiBAN) Kim Neel Wyon , Senior Partner at Optiteam Ewa Konczal , Manager at Central and Eastern Europe (CEE) and Manager at European Venture Philanthropy Association, (EVPA) Moderated by: Dara Nikolova , Business Innovation at SES	Carsten Just , Investment Manager at European Investment Fund, Ricardo Luz , Partner at Gestluz Consultores and Angel Investor Ivar Siimar , Co-Founder and Partner at Trind Ventures, the first EIF Co-Investment Fund with Business Angels and President Emeritus of EstBAN Moderated by: Daniel Tomov , Partner at Eleven Ventures	Olga Miler , Managing Director and Global Program Architect at UBS, Rachel Whittaker , Sustainable Investing Strategist at UBS Wealth Management	Massimiliano Lagreca , General Manager at ELITE Club Deal Andrew Velasco , Manager at ELITE Club Deal
Sector Focused Sessions with Entrepreneur Pitches					

<p>14:45 - 15:15</p>	<p>ROOM 1</p> <p><i>Digital Transformation</i></p> <p>Peter Hedges, Senior Advisor at Cognitive Business IBM Central & Eastern Europe, Frédéric Rombaut, General Partner at Seraphim Capital and Global Technology Investor Brian Cohen, Chairman of New York Angels and Digital Transformation Strategist</p> <p>Moderated by: Murat Aktihanoglu, Co-founder and Managing Partner at Entrepreneurs Roundtable Accelerator, Author of "Location-Aware Applications"</p>	<p>ROOM 2</p> <p><i>Investing in Sustainable Energy</i></p> <p>Matias Torrellas, Portfolio Manager at InnoEnergy Jon Suarez Investment Analyst at InnoEnergy</p> <p>With case studies by renewable energy investor Martin Bloom, CEO of Emblem Ventures</p>	<p>ROOM 3</p> <p><i>Investing in Digital Health</i></p> <p>Andreas Lindblom, CEO of Sciety; Kevin Morningstar, Rocky Ventures Mentor Chair and Rocky Ventures Fund Partner</p> <p>Moderated by: Christine Bjarkby, Businessangel network & growth capital at Connect Sverige</p>	<p>ROOM 4</p> <p><i>Opportunities in Big Data, Security and Insurance</i></p> <p>Minh Tran, Managing Partner at InsurTech Capital and Proptech Capital Michael O'Connor, CEO of CorkBIC Sabine VanderLinden CEO of InsurTech Business, Startupbootcamp</p> <p>Moderated by: Peter Braun, Senior Industry Manager at Airbus and Daimler, Serial Entrepreneur with 2 IPOs and Business Angel</p>	<p>ROOM 5</p> <p><i>ICO Funds in Practice: Presentation of two Crypto Fund Investment Opportunities</i></p> <p>Dušan Stojanović, Founder and Director of True Global Ventures Dr. Barbara Lang, Partner at InnoExc GmbH Switzerland</p>
<p align="center">Sector Focused Pitching Sessions</p>					

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15:15 - 15:55	ROOM 1	ROOM 2	ROOM 3	ROOM 4	ROOM 5
	Featuring AI and Cloud Entrepreneurs	Featuring Sustainable Energy Entrepreneurs	Featuring Digital Health Entrepreneurs	Featuring Big Data, Security and InsurTech Entrepreneurs	Featuring Space Entrepreneurs With EBAN Space Jury Members
16:00 - 16:20	A Journey to the Digital Discovery and Transformation of our Universe Frank Salzgeber , Head of Technology Transfer at ESA, Former Head of Commercial Development in ESA's European Astronaut Department				ROOM 4 One to One Meetings Coordinated by EIPP
16:20 - 17:10	Breakthrough Research on Angel Investing around the World: <i>Keynote Speech by Prof. Jeffrey Sohl</i> , Director of the Center for Venture Research and Professor of Entrepreneurship and Decision Sciences at the Peter T. Paul College of Business and Economics at the University of New Hampshire <i>And Research Presentations by:</i> Jacopo Losso , Director of Secretariat at European Business Angels Network (EBAN), Riku Asikainen , Angel Investor & Vice-President of European Business Angels Network (EBAN), Amparo de San Jose , Director of IESE Business School. Yuri Navarro , CEO & Executive Director at NACO, Tomi Davies , President of African Business Angels Network <i>Moderated by Peter Jungen, EBAN President Emeritus</i>				
17:10 - 17:40	Gender Lens and Women Angel Investing Olga Miler , Managing Director and Global Program Architect at UBS, Selma Prodanovic , Founder & CEO at 1MillionStartups, Sasha Bezuhanova , Founder of MOVE.BG and EDIT.BG, Estzer Szabo , President Women/Business/Angels <i>Moderated by: Brigitte Baumann, EBAN President Emeritus</i>				
17:40 - 18:00	Sustainable Energy and Opportunities for Investors Matias Torrellas , Portfolio Manager InnoEnergy				
18:00 - 18:15	<i>Special Announcements and Closing First Day: Winners of Pitching Sessions, Luxembourg 2018 Winter Summit; 2019 EBAN Congress</i>				
18:15	<i>End of Sessions – Free Time</i>				
20:00 - 23:00	<i>EBAN Gala and Awards Dinner</i>				



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AGENDA – DAY 2

8:00 – 9:00	EBAN Annual General Assembly (for EBAN Members only)		
9:00 - 9:20	Welcome Remarks and Commencement of Day Two Agenda		
9:20 - 9:40	Discover the DNA of the World's Best Scale-Ups Hans Van Grieken , EMEA Technology Research & Insights Leader Deloitte Consulting	ROOM 5	Rising Tide Europe (closed door meeting)
Pitches by Energy session finalists from 25 June			
9:45 – 10:05	Enabling Startups to Scaleup! Martin Bloom , CEO of Emblem Ventures and Murat Aktihanoglu , Co-founder and Managing Partner at Entrepreneurs Roundtable Accelerator	ROOM 4 One to One Meetings Coordinated by EIPP	ROOM 5 Rising Tide Europe (closed door meeting)
Pitches by Data-Security and InsurTech session finalists from 25 June			
10:10 - 10:35	Working and Co-Investing with VCs Alexander Wiedmer , Partner at Iris Capital, Nina Reinhart , Managing Director at Reinhart Capital, Ari Korhonen , Angel Investor and Founder of Lagoon Capital Moderated by: Svetoslav Stefanov , Investment Director at 3TS Capital Partners	ROOM 4 One to One Meetings Coordinated by EIPP	ROOM 5 Rising Tide Europe (closed door meeting)
Pitches by AI-Cloud session finalists from 25 June			
10:40- 10:50	<i>Coffee Break</i>		ROOM 5
10:55 - 11:25	Making an Impact with your Investments Janne Jormalainen , Chairman of the Board of the Finnish Business Angel Network (FIBAN), Ewa Konczal , Manager at Central and Eastern Europe (CEE) and Manager at European Venture Philanthropy Association, (EVPA) Kim Neel Wyon , Senior Partner at Optiteam Moderated by: Stephan Peters , Early-Stage Investor at LBAN and Impact Advocate at TIIME	ROOM 4 One to One Meetings Coordinated by EIPP	Rising Tide Europe (closed door meeting)
Pitches by Health session finalists from 25 June			
11:30 - 12:00	Investing in New Space Anthony Clarke , Managing Director at Newable Ventures and Managing Partner of Seraphim Space Fund, Fabrice Testa , President Lux Space Tech Angels, Frank Salzgeber , Head of Technology Transfer at ESA	ROOM 4 One to One Meetings Coordinated by EIPP	ROOM 5 Rising Tide Europe (closed door meeting)

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	Moderated by: Candace Johnson , Serial Satellite Entrepreneur (SES, Europe Online, OWNSAT) and Angel Investor					
Pitches by Space session finalists from 25 June						
12:05 - 12:45	Spotlight on Bulgaria Evgeny Angelov , Chairman BVCA, Sasha Bezuhanova , Founder of MOVE.BG and EDIT.BG, Nikolai Mavromatis , President of Bulgarian Association of Business Angels, George Brashnarov , CEO of Nemetschek Bulgaria, Lubomir Cheytanov , Founder and CEO of L3C , Digital Entrepreneur and Angel investor, Yordan Nedev , Board Member and Director Investments and M&A at Sirma Group Holding JSC. Moderated by , Daniel Tomov , Partner at Eleven Ventures					ROOM 5 Rising Tide Europe (closed door meeting)
Pitches by EBAN Scaleup of the Month Winners						
12:50 - 13:30	CEE Released Ivan Takev , CEO Bulgarian Stock Exchange, Marek Dietl , CEO of Warsaw Stock Exchange, István Máté-Tóth , Deputy CEO Budapest Stock Exchange, The EBAN CEE Members of the Board – Davorin Stetner , President of CRANE, Branko Drobnak , President of Business Angels of Slovenia, Panayiotis Ketikidis , Co-Founder HeBAN, Antal Karoly , President HunBAN, Robert Lugowski , Managing Partner of CobinAngels Pitches by CEE Released 2018 Edition National Finalists <i>Modertated by: Ludwik Sobolewski</i> , Co-founder and Partner at Cornerstone Communications					Rising Tide Europe (closed door meeting)
13:30- 13:40	Grand Finale EBAN Sofia 2018 with Announcement of Winning Entrepreneurs					Rising Tide Europe (closed door meeting)
13:40- 14:00	Lunch					
14:00 - 15:00	ROOM 1 EBAN Institute Workshop Angel Investors: Deal Structuring and Common Docs Approach Pieter Dorsman , President & CEO of Redpeaks Management Inc.	ROOM 2 EBAN Institute Workshop Business Angel Network Managers: How to attract more female investors to your BAN powered by LEAN IN Amparo de San Jose , Director of IESE Business School and WA4E Project Partner Marika Mazzi Boem , X23 and	ROOM 3 Amazon Web Services Activate Workshop: How to scale up your cloud based business with EBAN and AWS Activate Marcel Dridje , Serial IT Entrepreneur and Investor	ROOM 4 How to Set Up and Manage Angel Funds Randy Thomson , Chairman and CEO at Valhalla Private Capital	ROOM 5 Building a Portfolio with Women Investors - Rising Tide Europe (between 14:15 – 15:00)	

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		LEAN IN WBA Project Coordinator			
15:00 – 16:00	<i>The Valley of Death Funding Gap: An Opportunity for Super Angels to Fund the Best Businesses Around the World</i>	<i>EBAN Institute Workshop: Business Angel Network Managers</i>	<i>Co-Investing in SME Instrument Beneficiary Companies</i>	<i>Crypto Funds for Angels</i>	Rising Tide Europe (closed door meeting)
	Ian Sosso , Founder & Managing Partner Monte Carlo Capital	Lisa Fassi , Managing Director at AAIA	Diana Rucinski , Project Officer at Executive Agency for Small and Medium-sized Enterprises (EASME) With case study on EnduroSat: Raycho Raychev	Dr. Barbara Lang , Partner at InnoExc GmbH Switzerland,	
16:00 - 17:00	<i>Ethical Issues in Angel Investing: Practical Experiences and Guidance</i>	<i>EBAN Institute Workshop Business Angel Network Managers- Education as a Way of Attracting New Members to your BAN</i>	<i>Scaling up your Portfolio Companies</i>	<i>Crypto Funds for EBAN Members Closed Door Session (only with signed NDA)</i>	Rising Tide Europe (closed door meeting)
	Charles Sidman , Managing Partner at ECS Capital Partners	Irma Borst , Founder and CEO of matchingWINGS, and Robert Weaver , Founder and CCO of matchingWINGS, Steven van Houwelingen , Co-Founder of Ventulizer	Martin Bloom , CEO of Emblem Ventures	Dušan Stojanović , Founder and Director of True Global Ventures	
17:00	<i>EBAN Sofia 2018 Closing President's Reception 5 p.m. - 6 p.m. Foyer of the Central Military Club</i>				



27 JUNE – WEBIT INVESTOR SUMMIT in PARTNERSHIP WITH EBAN

Venue: Arena Armeec | 1, Asen Yordanov blvd. 1113 Sofia, Bulgaria

AGENDA INVESTOR SUMMIT AT WEBIT

09:15 - 09:30	<p>Opening Keynote</p> <p>Plamen Russev Founder & Chairman Webit Foundation and Iliyana Tsanova, Deputy Managing Director, EIB and Candace Johnson, President EBAN</p>
09:30 - 10:10	<p>Angels investments</p> <p>Peter Cowley, Chair of the Cambridge Angels, Stephan Peters, Early-Stage Investor at LBAN and Impact Advocate at TIIME, Brian Cohen, Chairman of New York Angels, Dušan Stojanović, Founder and Director of True Global Venture.</p>
10:10 - 10:40	<p>Silicon Valley Lessons</p> <p>Andrew Tsao, Managing Director of Silicon Valley Bank, Ajay Ramachandran, Founding Partner Happiness Ventures, Kaushal Chokshi Founder & President Scaale Group, Debu Purkayastha, Chairman Veon Advisory Board,</p>
10:40 - 11:10	<p>Accelerating the Future</p> <p>Daniel Tomov, Partner at Eleven Ventures, Murat Aktihanoglu, Co-founder and Managing Partner at Entrepreneurs Roundtable Accelerator Moderator: Maurizio Rossi, Founder CoCEO, H-FARM</p>
11:15 - 11:45	<p>Angels Working with VCs</p> <p>Anthony Clarke, Managing Director at Newable Ventures and Managing Partner of Seraphim Space Fund, Ari Korhonen, Angel Investor and Founder of Lagoon Capital, Brian Cohen, Chairman of New York Angels, Charles Sidman, Managing Partner at ECS Capital Partners, Randy Thompson, Chairman and CEO at Valhalla Private Capital, Svetoslav Stefanov, Investment Director at 3TS Capital Partners.</p>
11:45 - 12:05	<p>Early Stage VCs</p> <p>Ton Van't Noordende, Partner at Keadyn VC, Christian Mandl, Co-founder and managing partner at Neulofy Ventures, Ian Sosso, Founder and Managing Partner Monte Carlo Capital, Cherie Liu, VP Investment Outpost Venture Capital</p>
12:05 - 12:20	<p>Keynote</p> <p>Pekka Makki, CEO 3TS capital</p>
12:20 - 12:40	<p>CEE – Released</p> <p>Baybars Altuntaş, Chairman of WBAF and Vice President of EBAN, Bora Yilmaz, Co-founder of Revo Capital, Olga Miler, Managing Director and Global Program Architect at UBS</p>
12:45 - 13:00	<p>From Useless gizmos to life changing tech</p> <p>Raphael Crouan, Founder & CEO of Startupbootcamp IoT Program</p>

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13:00 - 13:15	<i>Reinventing mobility: It's all about cities</i> Arantxa Alonso , Executive Managing Director at XMOBA Ventures
13:15 - 13:30	<i>The role of startups within the digital economy</i> Sabine VanderLinden , CEO of the InsurTech Business, Startupbootcamp
13:30 - 14:00	<i>Consulting services for startups</i> Pieter Dorsman , President & CEO of Redpeaks Management Inc, Ricardo Luz , Partner at Gestluz Consultores
14:00 - 14:20	<i>Investments in Space</i> Rick Tumlinson , Co-founder and Chair of the Board, Deep Space Industries, Raycho Raychev , Founder & CEO of EnduroSat.
14:20 - 14:50	<i>The future of banking</i> Archie Ravishankar , CEO at Cogni.ai
14:50 - 15:20	<i>Blockchain</i> Alexander Schulgin , CEO at Grupa Familia, Ethan Pierse , Partner at Borderless Ventures , Ulyana Shtybel , Co-founder HighCastle Group LTD Startups: Monetizr Blockchain, QARNOT Cryptocurrencies
15:25 - 15:55	<i>Investing in AI</i> Bogomil Balkansky , Google, Patrick van der Smagt, Director of AI Research Lab, Volkswagen Startups: DataSine, Iris.ai, Transmetrics
15:55 - 16:25	<i>Investing in Security</i> Karel Obluk , General Partner at Evolution Equity Partners, Boris Goncharov , Amatas, Jean-Philippe Aumasson , Principal Research Engineer at Kudelski Security, Michael O'Connor , CEO of CorkBIC.
16:30 - 17:00	<i>Investing in Healthcare</i> Cristina De Juans , CEO of IMT, Eugene Borukhovic , CDO Bayer G4a, Martin Dockweiler , CEO Udabol University Bolivia