

Companies

	Airning We help you claim
<p><i>Airning is a LegalTech that defends passenger's rights by getting compensations from 250 to 600€ per person for delayed and cancelled flights, solving the lack of knowledge of passengers to exercise their rights. They allow passengers to register any kind of disruption at the airport and not have to worry, as they take care of the entire process and claim to help them in any legal possible way, within 3 simple steps online. Airning operates under no win no fee policy, meaning the client doesn't need to pay unless they reach a desirable outcome. They have managed almost a million euros in compensations to date; more than 3,500 clients.</i></p>	
Website:	http://www.airning.com
Country:	Spain
Is looking for:	€500,000
Contact:	Xavier Trallero Guillot CEO xtrallero@airning.com

	ALPINOV X Cold is vacuum
<p><i>Alpinov X is developing a brand-new technology based on the cycle of water, evaporation, and condensation under a multiple-stage vacuum environment. It addresses the global cold market. The company is finalizing their primary product designed to produce snow for ski resorts. In 2020, they plan to target the HVAC market.</i></p>	
Website:	https://alpinovx.com/
Country:	France
Is looking for:	€1,600,000
Contact:	Fabrice Aubouy Marketing & Commercial Manager fabrice.aubouy@alpinovx.com

	Altada Technology Solutions Limited Cleanse and organize data environments
<p><i>In the fast paced, data rich and complex business world of today, data is expensive to gather, store, manage and protect. A lack of a coherent data strategy has lead organizations to poor decision making, inefficiencies, poor customer experiences, loss of revenue and risk of regulatory noncompliance. Altada's AI platform provides a complete view of clients data supply chain using indexing, data remediation and inference. Altada enables clients to make better decisions and deliver augmented customer experiences by helping them put order on complex and potentially inaccurate data improving regulatory compliance, data governance, process efficiency and profitability.</i></p>	
Website:	N/A
Country:	Ireland
Is looking for:	N/A
Contact:	Allan F. Beechinor CEO allan@altada.com

<u>BlockClaim</u> 	BlockClaim Ltd. Blockchain X AI Powered Claims Automation & Fraud Filtering for Motor Insurance
<p><i>BlockClaim is an Imperial College based Insurtech startup. They have engineered a solution to automate claims and improve fraud filtering for motor insurance by combining the power of Blockchain with Artificial Intelligence. They are raising €500K as a seed round, of which €350K is already committed by insurance industry investors. So €150K is left in this round. They have also closed paid pilots with several big EU based insurers.</i></p>	
Website:	N/A
Country:	United Kingdom
Is looking for:	€150,000
Contact:	Niels Thone Director niels.thone@gmail.com

 Boolino Creating readers	Boolino Creating reading resources that engage young readers in unique ways
<p><i>Boolino was founded with the goal to impact children's education by fostering reading habits. In August 2016, they acquired the UK-based company; Fiction-Express, and its unique digital reading platform that allows children to co-create stories with authors based on their weekly votes and online interactions with the authors and other readers. Fiction Express is currently available in English and operating in the UK, Spain and, through a local partnership, in India. Until 2020, they will launch Fiction Express in Spanish language and expand this unique product internationally around the globe.</i></p>	
Website:	www.fictionexpress.co.uk
Country:	Spain
Is looking for:	€1,000,000, €850,000 already committed. Pending amount €150,000
Contact:	Sven Huber CEO shuber@boolino.com

	Carcool Smart Journeys in Smart Cities. Safe, Cheap, Clean & Green.
<p><i>Carcool's Intelligent Mobility Software reduces Congestion and Pollution by Enabling Smart City Journeys. Individuals in the same organization are able to share home to office journeys; Enterprises can optimize their employee journeys within cities when visiting customers and branches; fleet management companies can optimize journeys and digitize their businesses. Transportation will Transform to AV and Electric, Carcool will Transform it from Single Occupancy to Safely Shared & Sustainable.</i></p>	
Website:	www.carcool.pe
Country:	USA-Perú-UK
Is looking for:	€425,000
Contact:	Martin Johnson martin.johnson@sophiabusinessangels.com

	CiviQ Opening and enabling dialogue on public submissions
<p><i>CiviQ has two products selling in the Smart Governance market: OpenConsult, a consultation portal that captures targeted granular comments and GIS consultation data; and OpenInsights, a platform for capturing and finding structure in public opinion. These respond to a demand for more effective tools to reduce the cost of consultation management, increase response quality and avoid conflict that results in costly delays and judicial reviews. Project conflict cost the US renewable energy sector \$10bn in 2010 and a Council in Ireland €250K in 2015. CiviQ aims to be the market leader in consultation & opinion analytics for the €386bn Smart governance market by 2022.</i></p>	
Website:	http://www.civiq.eu/
Country:	Ireland
Is looking for:	€ 550,000
Contact:	Vanessa Liston CEO vanessa@civiq.eu

	Crowdheroes Nexxt.One Alpha GmbH Activating the Power of the Crowd
<p><i>Crowdheroes digitalizes the German insurance industry and thrives to become the leading provider for insurance offerings on social networks. With their self-developed auction model and crowdheroes app, customers from now on can choose how much they want to pay for their insurance. With the strength and buying power of large communities, customers can save up to 30% on their insurance premiums.</i></p>	
Website:	https://crowdheroes.de
Country:	Germany
Is looking for:	€1,500,000
Contact:	Johannes Matthias CEO johannes@crowdheroes.de

	DigitArena S.A. Sport events broadcast customization
<p><i>Digit Arena has unique software to revolutionize advertisement on sports pitches. This patented technology replaces local ads in stadia by commercials tailored to the TV or VR viewer depending on where they are in the world. This enables multiple local sponsors to reach their target audience via a universal event. With the potential to drastically increase advertisement revenues derived from sporting events, it can be applied to all LED billboards around the globe, whatever the sport.</i></p>	
Website:	http://www.digitarena.tv/
Country:	Switzerland
Is looking for:	€860,000
Contact:	Jean-Luc Affaticati CEO jla@digitarena.tv

	<p>Dronamics IATA's first Strategic Partner for drones worldwide.</p>
<p><i>To revolutionize e-commerce logistics in emerging markets, Dronamics is developing a new type of cargo airplane, "the Black Swan" – small, unmanned and extremely fuel efficient. The Black Swan is a cargo UAV that can transport 350 kg over 2,500 km for a 50%+ lower cost than other airplanes. It flies autonomously, can be managed remotely via satellite, and the whole system costs less than a sports car. It can land on short and unpaved runways, enabling on-demand point-to-point flights and speedy same-day delivery even to the most remote locations, transforming logistics in Asia, Africa, Latin America and beyond.</i></p>	
Website:	http://dronamics.com
Country:	Bulgaria
Is looking for:	5,000,000 or business partnerships
Contact:	Svilen Rangelov CEO svilen@dronamics.com

	<p>Ekofolio Invest in sustainable forests in minutes</p>
<p><i>EKOFOLIO IVS is mission-driven Fintech company, whose core mission is to make quality investments in Forestry available to everyone. Ekofolio's vision is to utilize the latest advances in Blockchain technology to create a transparent, dynamic and liquid marketplace for forests where institutional and small investors can participate on comparable terms.</i></p>	
Website:	http://www.ekofolio.com
Country:	Denmark
Is looking for:	1,500,000
Contact:	Ian Choo Founder ian@ekofolio.com

	<p>EyeSense Solutions Revolutionary personal assistant for the blind and visually impaired</p>
<p><i>EyeSense is a mobile application accompanied by a wearable camera that uses enhanced artificial intelligence and computer vision technologies to recognize faces, identify objects and read text. Offering an intuitive blind-friendly user experience and a wide range of practical use cases. The solution interprets the visual world and speaks it to the user, increasing the user's independence and joy while tackling personal, social, educational and economic challenges.</i></p>	
Website:	https://www.eye-sense.com/
Country:	The Netherlands
Is looking for:	€730,000
Contact:	Amr Elmahmoudy Founder amr.elmahmoudy@id-labs.org

 FLEXIDAO	FlexiDAO Break the barriers of Distributed Flexibility
<p><i>FlexiDAO opens the access to energy markets for SMEs and private consumers, enabling the transition to a digitized 100% green energy sector. Their software controls the consumption of electric devices - such as HVACs, Batteries or EVs – to match it with renewable generation and balance the grid. Through blockchain technology they manage to automate and certify this process in a scalable way. They operate as SaaS for Utilities by providing them with the tools to sell grid balancing services to grid operators, and in return offer cheaper, more transparent and greener electricity to their consumers.</i></p>	
Website:	http://www.flexidao.com
Country:	United Kingdom
Is looking for:	€200,000
Contact:	Simone Accornero CEO s.accornero@flexidao.com

 GALAKTIKA	Galaktika From low-earth orbit development to deep space exploration
<p><i>Galaktika is an international aerospace company of a new type changing the traditional approach to space activities. They are proposing to use the magnetohydrodynamic (MHD) principle for family of new generation launch vehicles. The multimode magnetic air intake (the flow before an entrance to the engine is ionized) is used for management of an inflow stream of the engine. They have already tested a small engine and provided sufficient results for the project (Taymyr).</i></p>	
Website:	galaktika.space
Country:	Russia, Luxembourg, Ireland
Is looking for:	€5,000,000
Contact:	Aliya Prokofyeva Owner aliya@galaktika.space

	Go Touch VR Touch Virtual Reality
<p><i>Go Touch VR is an innovation design company delivering touch solutions for VR and AR. They provide their haptic technology, support and services for both academic organizations and companies active in the fields of training, engineering, showcasing and data interaction. VRtouch is the simplest and most powerful solution to interact and manipulate Virtual Reality objects. It delivers the best haptics experience on the market and it has been designed to be integrated with any tracking solution for the best flexibility and scalability of your applications.</i></p>	
Website:	https://www.gotouchvr.com/
Country:	France
Is looking for:	€3,000,000 equity ask, €1,000,000 committed
Contact:	Eric Vezzoli CEO eric@gotouchvr.com

	Gotoky People Driven Network
<p><i>Gotoky is a unique system for creating decentralized, independent, highly secure, low-cost and portable communication network. This is a small, easy to use and cost-effective device, robustly designed and for data transmissions over the encrypted mesh capable RF networks. When Gotoky is paired with a smartphone over Bluetooth, you can securely talk, text, activate "Emergency" Location Beacon as call for help, use Navigation, Real time off-line Tracking, share GPS locations, create events and more. It works over public standard license-free radio frequencies - it doesn't require any cellular infrastructure.</i></p>	
Website:	www.gotoky.com
Country:	The Netherlands
Is looking for:	€300,000 – 600.000
Contact:	Katja Lipicnik Co-Founder katja@gotoky.com

	GuardYoo Cybersecurity Excellence
<p><i>GuardYoo is a purpose-built SaaS platform for automated compromise assessment and machine-assisted threat hunting. GuardYoo Analytical Engine is the result of years of GuardYoo's Founders and Team practice of providing cutting-edge cyber threat assessment services to enterprise clients and acting as first responder to dozens of recent most sophisticated cyberattacks. Their algorithms have been recognized by many of the world's most reputable cybersecurity experts and institutions.</i></p>	
Website:	https://www.guardyoo.com/
Country:	Ireland
Is looking for:	€500,000 – 1,500,000
Contact:	Oleh Derevianko CVO oderevianko@guardyoo.com

	Heat Power BV Supercharged Steam Turbine Systems for Rapid Response Power
<p><i>The Rapid Compression Gasturbine (RCG) system is a new and patented steam & gasturbine system that is installed as add-on to furnace fired boilers and that can vary electrical output within a second. The RCG principle boosts the power output of an oven fired steam cycle on average 15-35% and enables adjusting the electrical power output within seconds. The RCG add-on can be applied in small and medium (manufacturing) industries, such as food, wood, paper& pulp, thermal cleaning and ships propulsion. The RCG is suitable for delivering electrical power in the range of 100kWe- 8000kWe.</i></p>	
Website:	http://www.heatpower.nl
Country:	The Netherlands
Is looking for:	€ 1,200,000
Contact:	Henk Ouwerkerk CEO henk@heatpower.nl

	<p>HeraSpace Technology for sustainable and smart fishing</p>
<p><i>Heraspace is looking for partnership particularly within the techfood industry. HeraSpace helps fishermen to locate the closest legal fishing ground, optimizing operating budgets while reducing environmental impacts. The system supports healthy food production, income, employment, and sustainable fishing. HeraSpace dynamically predicts and updates fish distribution patterns. By combining Copernicus satellite data with actual fishing data, the selection of optimal fishing grounds can be drastically improved, as well as the efficient routing of vessels to those locations.</i></p>	
Website:	http://heraspace.com/
Country:	United Kingdom
Is looking for:	€80,000- 150,000
Contact:	Isaac Durá CEO isaacdura@heraspace.com

	<p>HiveMined Crowdsourcing a Safer World</p>
<p><i>HiveMined is developing "Skeptify", that helps users avoid digital fraud with AI-empowered Skepticism as a Service across multiple platforms: Within Outlook, their mobile email client, and via a free dedicated email hotline.</i></p>	
Website:	http://hivemined.io , http://skeptify.ai
Country:	Denmark
Is looking for:	€1,000,000
Contact:	Mark Rees-Andersen CEO ceo@hivemined.io

	<p>Ibisa Crop protection for Smallholder Farmers</p>
<p><i>Ibisa is a game changing platform to protect smallholder farmers against crop losses powered by blockchain, satellite imagery and weather indices. It is designed to allow sharing of crop yield risk and administration costs across a much broader range of individuals than is possible with microinsurance backed by formal insurance schemes. The goal is to provide a risk protection product that delivers real value for smallholder farmers while lowering their risk profile.</i></p>	
Website:	http://www.ibisa.network
Country:	Luxembourg
Is looking for:	€1,000,000. €500,000 already committed
Contact:	Maria Mateo Iborra Co- Founder maria@bitbank.lu

	ilocator It's time, to smartly manage the infrastructure of Smart Cities
<i>Illocator is a global service that enables users to register and manage geographically scattered physical assets and share information with others involved in the management and maintenance work - resulting in transparency, predictive and demand-based maintenance and reduced cost. Building on this illocator is developing ML and AI techniques to deliver consistent and unbiased information about the completion of a service process - which is the foundation for smart contracting.</i>	
Website:	http://www.ilocator.com
Country:	Germany
Is looking for:	€1,000,000 - 2,000,000
Contact:	Henrik Michaelsen Founder henrik.michaelsen@ilocator.com

	inwibe Live Innovation in Good Vibes
<i>For companies who want to successfully launch their innovation strategy, or to drive existing ones to full performance. Inwibe is the augmented assistant of Business Managers striving to access innovation opportunities and for Chief Digital, Innovation and Transformation Officers who want to accelerate in their mission. Inwibe offers end-to-end services from partner sourcing down to partnership contracting. It eases the matching via NLP and the transactions via the blockchain.</i>	
Website:	http://www.inwibe.com
Country:	France
Is looking for:	€800,000 - €1,000,000
Contact:	Fiamma Ferrero CEO fiamma.ferrero@inwibe.com

	IP-Wetter e.K. GeoWetter: new generation of mobile weather
<i>Existing road weather is static, which results in a high loss of precision of the weather data. GeoWetter is a multiscale technology with a complex support of the time dimension. GeoWetterRoad will show the Movement of the weatherfields together with the movement of the car, to determine the time point, when severe weather will cross the route. To identify the confidence level, where autonomous driving is allowed and where the driver has to take over, IP-Wetter will develop an AI multiscale software architecture, between the cloud and the processing units inside the vehicle, generating real-time, microscale nowcasts.</i>	
Website:	http://ip-wetter.de
Country:	Germany
Is looking for:	€50,000 – 300,000
Contact:	Regina Stöber-Yurdakul Founder stoeber-yurdakul@ip-wetter.de

	<p>Kamu Health Measure, Monitor, Predict</p>
<p><i>KAMU is a health data and medical technology company focused on improving the management of asthma and respiratory health. By providing end-users with medical-grade hardware that syncs with KAMU's innovative medically-approved mobile app, they make asthma self-management simple, proactive, motivating and rewarding.</i></p>	
<p><i>The service using the crowdsourced database behind it helps subscribers, medics and caregivers to monitor a patient's condition. The data collected is compared using their specifically developed algorithms to create decision points for the user while at the same time helping the KAMU community to use medicine more efficaciously, generate environmental health alerts and support future medical research.</i></p>	
Website:	http://kamuhealth.com
Country:	Finland
Is looking for:	€1,400,000
Contact:	Teemu Juutilainen CEO teemu@kamuhealth.com

	<p>Karlsson Beyond Your Current Health Insurance</p>
<p><i>Karlsson is supplementary health insurance made simple, digital and intuitive, based on individual needs and personality traits. Karlsson will be the first digital health insurance company to build new products tailored to individual needs and personality, unbundling insurance. As such, they are changing the face of supplementary health insurance in Germany and Europe for good, from static to dynamic, from slow to fast, from off-the-shelf to individualized.</i></p>	
Website:	https://getkarlsson.com
Country:	Germany
Is looking for:	€2,500,000 – 5,000,000
Contact:	Nikolas Noetzel Co- Founder nikolas@getkarlsson.com

	<p>Keleya Fit and Relaxed in your Pregnancy</p>
<p><i>Keleya is an app-based solution for young moms & moms to-be. The app helps the woman to be fit & relaxed via personalized workout- & nutrition plans. The problem: Women are often insecure & overwhelmed with a lot of one-size-fits-all content and often have physical problems during this period. We help them with content & advice catered to their needs. Our algorithm provides her with the right fitness- and nutrition program based on her input such as wellbeing, fitness level & other input.</i></p>	
Website:	http://keleya.de/en
Country:	Germany
Is looking for:	€700,000
Contact:	Victoria Engelhardt Co- Founder victoria@keleya.de

	<p>Kitinno ApS Digitization of purchases of goods and products to Restaurants, Canteens and Cafes</p>
<p><i>Kitinno works on helping customers improving the trading conditions in a relatively traditional and untouched and too protected market without significant competition. The concept is based on the principles of a general procurement process where purchasing contracts are completed through traditional tenders to achieve the most economically and optimal conditions for our customers. The idea is to digitize the process by ripping historical invoices to create a baseline and then run the whole customer specific assortment in our advanced database to find suitable alternatives at alternative vendors completed electronically. A whole set of different variations of products should be offered to the market.</i></p>	
Website:	https://www.kitinno.com/
Country:	Denmark
Is looking for:	€ 1,200,000
Contact:	Johan Håkansson Managing Partner jh@kitinno.com

	<p>Kray Technologies The Drone that Can Do More</p>
<p><i>Kray develops and manufactures autonomous spraying drones. They have created the highly efficient crop protection application technology for use at the industrial scale in almost all farms. Kray Protection UAS is a 2x2 meter size drone that starts vertically and flies horizontally as a plane at the 3 feet altitude above the crop. As it flies, it sprays pesticides at the volume adjusted by the farmer. The drone automatically follows the mission of application (trajectory of movement). Using computer vision system, it reconstructs the terrain in front of it and avoids obstacles in its way. Kray UAS allows farmers to reduce operational costs, eliminate yield losses, reduce pesticides.</i></p>	
Website:	https://kray.technology/
Country:	Ukraine
Is looking for:	€ 500,000 - 1,500,000
Contact:	Dmytro Surdu CEO dmytro.surdu@kray.technology

	<p>LuxAI S.A. QTrobot : Your Expressive Humanoid Social Robot</p>
<p><i>LuxAI is the vendor of QTrobot, a little helper of therapists and a big friend of autistic kids. Autism costs greater than the cancer, stroke and heart disease combined and its incidence rate in 15 years has grown 250% to 1 in every 59. Science shows early intensive therapy can reduce the costs more than \$1 Million per person, a lost opportunity due to extreme lack of therapists. We propose an open innovation for a holistic solution to make autism therapy accessible and affordable by providing a social robot platform for mass replication of standard autism curriculums by non-specialized caregivers.</i></p>	
Website:	http://www.luxai.com/
Country:	Luxembourg
Is looking for:	€800,000 – 1,600,000
Contact:	Dr. Pouyan Ziafati CEO ziafati@luxai.eu

	<p>Marx Biotechnology Ltd. Solving the GVHD enigma</p>
<p><i>Marx Biotechnology is about saving lives, reducing costs, and improving patient care. Allowing doctors to make quick, accurate, and efficient decisions on how best to manage and treat their patients.</i></p> <p><i>Marx Biotechnology has a patented, disruptive, platform early stage blood diagnostic technology with monitoring and therapeutic capabilities. It can diagnose at an early stage quickly and accurately numerous disorders such as Cancer, Leukemia, Inflammatory bowel disease and Parkinson's.</i></p> <p><i>For our first application, we are developing a blood test for the early diagnosis of graft versus host disease (GVHD) which is the leading cause of death in bone marrow transplant patients.</i></p>	
Website:	www.marxbio.com
Country:	Israel
Is looking for:	€3,000,000
Contact:	Stephen Marx CEO Stephengmarx@gmail.com

	<p>Medtrucks Make health reachable for all</p>
<p><i>Medtrucks is a web platform where cities can order a mobile healthcare service to the hospital to improve health access in remote areas with efficiency. Their service allows a better distribution of healthcare services in remote areas thanks to a network of medical trucks managed with their platform. Communities can then valorize their territory with healthcare access, and truck owners easily generate revenues up to 200 k€ per year with their truck as well.</i></p>	
Website:	https://medtrucks.com/
Country:	France
Is looking for:	€500,000
Contact:	Jamir Derrouiche Co-Founder jamir.derrouiche@medtrucks.com

	<p>Modri planet d.o.o. Create digital 3D data with 3Dsurvey</p>
<p><i>Modri Planet is an IT research and developing company. They are involved in the Land Surveying industry and developed Photogrammetric and Aerial image processing software 3Dsurvey. 3Dsurvey is a photogrammetric software solution for 2D image processing. It's especially designed for Land surveyors and Civil engineers. They capture data with any drone, any camera and with 3Dsurvey software they can create their own 3D point clouds, digital orthophotos (DOF), digital surface models (DSM) and calculate volumes, profile lines, new surfaces, extremely fast and easy. Engineers are allowed to digitalize terrain; objects and they can use them for further development and projects.</i></p>	
Website:	http://www.3dsurvey.si
Country:	Slovenia
Is looking for:	€1,000,000 - 1,500,000
Contact:	Tomaž Izak CEO tomaz.izak@3dsurvey.si

	<p>Monivent Supporting Caregivers to Save Our Youngest Patients</p>
<p><i>Monivent is a young medtech company dedicated to improving the emergency ventilatory care given to newborn babies in need of respiratory support at birth. About 3-6 % of all newborns end up in this situation, where healthcare personnel today are lacking tools to determine how effective this manual ventilation really is. This can result in two major risks; inadequate volumes causing insufficient gas exchange and failed resuscitation while excessive volumes can result in over-expansion of the lungs causing lung injuries as well as extrapulmonary injuries, especially in babies born very prematurely.</i></p>	
Website:	http://www.monivent.se/
Country:	Sweden
Is looking for:	
Contact:	Karin Dahllöf CEO karin@monivent.se

	<p>Networkie My network of trust</p>
<p><i>Networkie facilitates job opportunities to informal workers in Africa via a mobile interface. They have developed a trust prediction algorithm which enables users to find local workers they can trust. Lack of trust is the barrier for new business opportunities in developing economies¹. It results in over \$27 trillion loss in productivity and economic growth every year for African countries alone. Clients and workers are limited to word-of-mouth referrals. By digitalizing word-of-mouth referrals, we can establish the basic trust necessary to work together and enable more inclusive employment opportunities.</i></p>	
Website:	http://www.networkie.org
Country:	France
Is looking for:	€450,000 - 650,000
Contact:	Maximilian Bock CEO max@networkie.org

 <p>neus™ eye-tracking neurodiagnostics</p>	<p>NEUS Diagnostics d.o.o. Eye- tracking neurodiagnostics</p>
<p><i>Neus Diagnostics' solution is a diagnostic kit based on tracking eye movements that detects the risk of cognitive impairment, that can lead to some neural diseases, up to 5 years before clinical symptoms. Their product is made of proprietary desktop software and a standard inexpensive eye-tracking peripheral. Its diagnostic workflow includes a series of five consecutive tests for a reliable measurement. The results follow within minutes, indicating a clean bill of health or a reliable indication of cognitive impairment that may lead to some neural diseases (like dementia) and that more complex, invasive and specialized procedures are needed.</i></p>	
Website:	http://neus-diagnostics.com
Country:	Slovenia
Is looking for:	Business and partnerships
Contact:	Anja Pukl CFO anja@neus-diagnostics.com

	<p>Orchestra Scientific Well- Tempered Tech</p>
<p><i>Orchestra SCI., "The well-tuned instrumentation", was founded with the aim to transfer technological knowledge from research centers to industry, returning to the society the investment made in science. Nowadays, Orchestra is committed with two big projects: The commercialization of an adaptable spectroscopic probe able to work at cryogenic temperatures and in presence of high magnetic fields, and the development and commercialization of membrane-based modules for selective CO₂ separation.</i></p>	
Website:	https://www.orchestrasci.es/
Country:	Spain
Is looking for:	€500,000
Contact:	Cristina Sáenz de Pipaón CEO csaenzpipaon@orchestrasci.es

	<p>Pamyra Pamyra.de - the Booking.com for transports</p>
<p><i>Pamyra.de is the first independent price comparison and booking platform for freight forwarding. The platform drastically reduces transaction cost for booking a transport for both, sender and freight forwarders. Using Pamyra.de, senders may compare prices in seconds and book directly via the platform. Freight forwarders receive additional business without extra effort and may even use it to handle their C and D customers more efficiently. Pamyra.de went live in post-beta version in Nov 2017, and they already compare more than 100 freight forwarders.</i></p>	
Website:	https://www.pamyra.de/
Country:	Germany
Is looking for:	€800,000 with €400,000 already committed
Contact:	Lasse Landt COO L.landt@pamyra.de

	<p>PauseAble ApS Mindfulness for Everyone, Everywhere Through Interactive Meditation</p>
<p><i>As a solution to hectic life style, interactive meditation focuses on mindful movement and relies on slow, continuous motion, encouraging you to find your own, most effective and subtle way to practice mindfulness in any given situation. Scientifically validated to be significantly more effective than guided meditation (Eg. HeadSpace) in daily situations. Featured by APPLE as editor's choice and Best of 2017, and reached #1 Paid app in the World for a week.</i></p>	
Website:	http://www.pauseable.com
Country:	Denmark
Is looking for:	€1,200,000
Contact:	Peng Cheng CEO pengcheng@pauseable.com

	<p>Paytailor Turn your phone into a wallet</p>
<p><i>Paytailor is a powerful and flexible cloud-based payment platform, converting payment related problems fueled by cash or bank card infrastructure into a seamless digital experience for both, merchants and their customers. Paytailor enables POS payments, e-commerce, IoT solutions and integrations with API. In addition, the merchant solution helps understand their customer's shopping habits and increase the loyalty.</i></p>	
Website:	www.paytailor.com
Country:	Estonia
Is looking for:	€250,000 - 300,000
Contact:	Mariliis Mia Topp Co-Founder mariliis@paytailor.com

	<p>Reputation Transfer Unlocking Sharing Economy's User Data for Insurers</p>
<p><i>Reputation Transfer is an insurtech startup that helps insurers unlock their existing and prospective customers' data accumulated on sharing economy platforms. The unique selling point is that Reputation Transfer algorithm verifies the provenance of the accounts that the data is transferred from. The users benefit from better pricing and also enjoy security and privacy - only public data is used and there's no need to share credentials. Win-win for insurers and their customers.</i></p>	
Website:	http://reputrans.com/
Country:	United Kingdom
Is looking for:	€500,000
Contact:	Kirill Slavin CEO ks@reputrans.com

	<p>Riskine Intelligent Solutions for Digital Advice</p>
<p><i>Modelling complex digital advisory solutions for insurances and banks. Riskine's digital tools support risk identification and determination of customers' demands and needs through a comprehensive algorithms-based analysis. The core of their solutions is Graph Databases & Algorithms, which allow smart digital supported customer interactions.</i></p>	
Website:	www.riskine.com
Country:	Austria
Is looking for:	€1,500,000
Contact:	Ralf Widtmann Managing Director ralf.widtmann@riskine.com

	<p>Sharify Let's share real things</p>
<p><i>Eager for answering what is going on here and now, Sharify turned Google Maps into an open-sourced real-time map that allows people, local businesses and brands share every city micro-moment in just three clicks: what, when and where, creating the first open-sourced map to share what is happening right now. Sharify started as the map where people in a given city can share moments such as going to a concert, sharing a coffee-break and visiting together a museum with others nearby.</i></p>	
Website:	http://sharifyapp.com
Country:	Spain
Is looking for:	€250,000
Contact:	Gemma Prenafeta CEO gemma@sharifyapp.com

	<p>ShootCapsule S.A. Expand your business to the Moon</p>
<p><i>ShootCapsule's main goal is to design and develop devices for extremely safe data storage in Space. One of the company's leading product is a bigger D-Server, which will be placed on the Moon and will provide data storage services. Another solution is a smaller, fully independent, external data backup device, called S-Box (devices similar to external drives, with their own low-frequency communication, for data transfer). Examples of advantages of this solution are: no physical access, isolated network with no access to terrestrial networks, limits human factor, military grade security and reliability, lack of legal restrictions.</i></p>	
Website:	https://www.shootcapsule.com/
Country:	Poland
Is looking for:	first stage (2years): €4,000,000
Contact:	Patrick Gajda CEO patryk@shootcapsule.com

	<p>Sit & Heat Comfortable and energy efficient terrace heating</p>
<p><i>Outdoor heaters at terraces, stadiums and gardens are wasting energy. They cost a lot of money in energy use and they are not good for the environment. Sit & Heat is an energy efficient heating system, built into cushions or furniture for both outdoor and indoor use, thus making patio heaters and other energy-wasting heaters unnecessary. Sit & Heat sells their heating system to stadium seat suppliers and furniture manufacturers.</i></p>	
Website:	www.sitandheat.com
Country:	The Netherlands
Is looking for:	€750,000
Contact:	Jorg Rijkschroeff CEO jorg@sitandheat.com

	Smart Data Digital solutions for security business
<p><i>Smart Data develops customized digital solutions for security businesses. Incident and security device management, as well as their unique network solution PREWISEC, help you to better protect your corporate assets. With pioneering concepts, visionary ideas and individual services they will empower any corporation to achieve new levels of security.</i></p>	
Website:	https://smart-data-deutschland.de/
Country:	Germany
Is looking for:	€3,000,000
Contact:	Alexander Berger CEO ab@smart-data-deutschland.de

	SOLVED – The Cleantech Company Ltd Together people achieve great things.
<p><i>SOLVED is an on-demand, sustainability advisory service with a digital co-creation platform. Solved Platform allows clients to work effectively together with a diverse, hand-picked team of experts. Clients and experts have an opportunity to establish own projects on Solved Platform for their own customers and networks and buy resources from Solved Experts network (+2500 experts in +70 countries).</i></p> <p><i>SOLVED's business model is based on monthly recurring revenue from two revenue streams: SOLVED Advisory service and SOLVED Together platform for cities, companies and international organizations.</i></p>	
Website:	www.solved.fi
Country:	Finland
Is looking for:	€500,000 – 1,000,000
Contact:	Santtu Hulkkonen CEO santtu.hulkkonen@solved.fi

	TeqBuzz GmbH Get your bus on time. But don't waste your life time by waiting for!
<p><i>TeqBuzz enables people to track passenger vehicles such as public and private buses in real-time. Therefore, it develops affordable tracking hardware and deploys it in to public vehicles like buses. As well TeqBuzz develops software (back-end platform, mobile apps, web portal) and provides accurate position of connected vehicles to users smart phones in real-time. By doing so users can accurately organize their travels just on time – no more long waiting at bus stops and can save time & avoid stress. Operators can better manage their fleets and provide optimal service to the public.</i></p>	
Website:	http://www.teqbuzz.com
Country:	Germany
Is looking for:	€3,000,000
Contact:	Dr. Somakanthan Somalingam Founder somakanthan.somalingam@teqbuzz.com

	<p>Torafugu Tech Ltd Improving Health with Wearables and Ai</p>
<p><i>Torafugu Tech uses AI technology to develop solutions to enable individuals with pre-existing health conditions reduce their insurance costs by actively managing their disease. Currently, new life insurance customers with pre-existing medical conditions are faced with unexpected price increases of 50-200% when applying for cover. The risk of exclusion is high, with many patients priced out of cover. Yet, patients who demonstrate good control of their disease represent no greater risk than the average population, but this is ignored by insurers. For example, in Type-2 Diabetes it is known that a 2%-point reduction in HbA1c levels increases life expectancy by 2 years.</i></p>	
Website:	http://torafugutech.com/
Country:	United Kingdom
Is looking for:	€1,150,000
Contact:	Ioannis Ioannou COO ioannis@torafugutech.com

	<p>Ufity Convert your move to money</p>
<p><i>Ufity motivates you to move and have a healthy lifestyle rewarding with its cryptocurrency. It aims to solve the leading factor for health costs: non-communicable diseases caused by physical inactivity. The idea is to emulate the mining process of traditional cryptocurrencies, but instead of creating bitcoins (e.g.) with computer power, it creates Ufity tokens with physical power. The mobile app tracks your steps and calories, sends the data to a smart contract which computes the rewards, and sends the tokens to the user's wallet. These tokens can be spent on a dedicated marketplace for good and services. With the instant gratification, people will be more motivated to move.</i></p>	
Website:	http://ufity.com
Country:	Spain
Is looking for:	€2,400,000
Contact:	Riccardo Conti Director rc@ufity.com

	<p>Univize What's it really like to study at university?</p>
<p><i>Univize is an online platform where university students share their university experience to help prospective students find the right university. Students can rate their university on various criteria (e.g. costs of living, campus facilities, etc.) and write reviews to help prospective students get a better idea of what it's really like to study at a particular university. Moreover, students can connect and chat with one another to ask more detailed questions. In return, university students are rewarded through Univize tokens which can be exchanged for rewards and cash payments.</i></p>	
Website:	http://univize.com
Country:	Luxembourg
Is looking for:	€500,000
Contact:	Kenan Muhovic CEO kenan@univize.com

	<p>Unumed All-in-one software solution for healthcare</p>
<p><i>Unumed is a Danish medtech company offering a modern, affordable and user-friendly IT system for hospitals and clinics in low- and middle-income countries. The system covers all departments of a hospital and is designed for data analytics and artificial intelligence. The software is sold as-a-service incl. proprietary iris scanning technology for unique biometric registration of patients. Unumed has offices in Denmark, Kenya and Sri Lanka.</i></p>	
Website:	http://www.unumed.com/
Country:	Denmark
Is looking for:	€1,000,000 equity ask, €450,000 committed.
Contact:	Johan Lawaetz Director, Strategy & Business Development jl@unumed.com

	<p>Vetcloud Keeping veterinarians easily organized and animals healthy</p>
<p><i>Vetcloud is helping vets stay organized and manage their practice in a more efficient way with a veterinary practice management self-service SaaS, while staying in touch with their clients and seeing them more often, through personalized health-care CRM and sharable records. At the core of their suite is an easy way to share cloud-based animal health care records, helping improve compliance and medical outcomes. After successful worldwide beta they have recently launched VetCloud Mobile, aimed at urban mobile vets and their clients - city pet owners. VetCloud is already adopted by largest mobile veterinary provider in UK and other vets from Europe and North America. Their next product currently under development is VetCloud NXT aimed at a higher segment - hospitals and multi-sites, planned for Q3/Q4 2018 launch.</i></p>	
Website:	http://vet-cloud.net/
Country:	United Kingdom
Is looking for:	€200,000 -€300,000. €100,000 already committed
Contact:	Ivan Vesic CEO ivan@vetcloud.co

	<p>Wohnwagon Integrated & inspiring solutions for self-sustained building</p>
<p><i>Wohnwagon offers inspiring solutions for self-sustained, independent and sustainable building. The tiny houses, family homes and settlements can support themselves with their own energy production, water circulation system and heating - without fossil fuels and often without connection to the grid. The company offers the sets and systems for self-sustained living on their web platform, provides planning and consulting services, and builds flagship projects for sustainable living in their workshop.</i></p>	
Website:	https://www.wohnwagon.at/
Country:	Austria
Is looking for:	€1,100,000 of which €690,000 are already funded.
Contact:	Theresa Steininger CEO theresa.steininger@wohnwagon.at

	<p>Yodeck The cloud-based digital signage platform that helps you design and schedule easily from the web!</p>
<p><i>Yodeck is a Digital Signage cloud platform for the growing low-end of the global market. It makes it easy for anyone to acquire, deploy and manage one or thousands of Digital Signage screens. Yodeck leverages the power of the Raspberry Pi hardware platform to deliver an easy-to-use cloud service. Each screen is fitted with a Yodeck Player connected to the Internet. Content Managers can then use our portal on the cloud to manage and deliver any type of content to deployed Players. The system is designed for simplicity. With thousands of customers worldwide and 80+ resellers in 36 countries, Yodeck is already break-even and growing by 10% month-on-month!</i></p>	
Website:	https://yodeck.com
Country:	Greece
Is looking for:	€860,000 total, of which €270,000 is still available for interested angels.
Contact:	Evangelos Michalopoulos CEO mihalop@yodeck.com

CEE- Released Winners

Austria

	<p>Unispotter Monster.com for higher education student recruitment</p>
<p><i>Universities spend €3.4b on agent commissions (doubling by 2024). Unispotter is transforming a broken industry and ending the education agent marketplace. By digitizing 80% of the agent process and adding high level human touch where necessary, Unispotter is able to convert leads to enrolled students 45x better at half the costs of classic agents. Co-founders Christoph Trost & Roger Kerse have been 4 years active in higher education and drove Unispotter in Austria & Germany to 100K app downloads in 18 months with a market share of 30% in Austria.</i></p>	
Website:	http://www.unispotter.com
Is looking for:	€1,000. €750,000 committed
Contact:	Christoph Trost Co-Founder christoph@unispotter.com

Bulgaria

	<p>Appzio Create professional custom apps</p>
<p><i>Appzio is a platform for building 100% custom native apps for iOS & Android. Delivered in weeks, not months. With Appzio, native apps can be delivered just from the backend by PHP & JavaScript developers only. Appzio speeds up the development thus it reduces the working hours and the final cost of the app.</i></p>	
Website:	https://appzio.com/
Is looking for:	€1,000,000 - 1,500,000
Contact:	Timo Railo CTO timo.railo@appzio.com

Estonia

	<p>Fractory Your partner in sheet metal cutting</p>
<p><i>Fractory.co brings new breathing to the world on manufacturing. For engineering companies in need of on-demand manufacturing Fractory.co provides an automated access to a range of suppliers. Engineers can get instant price quotes and lead times for custom designs from pre-vetted suppliers in minutes rather than days.</i></p>	
Website:	www.fractory.co
Is looking for:	€350,000. Term Sheets have been signed for an amount of €250,000.
Contact:	Martin Vares CEO/co-founder martin.vares@fractory.co

Latvia

	<p>Monetizr Blockchain-based Game Reward Engine</p>
<p><i>Founders built mobile apps used by millions of users but struggled with the monetization. By crossing merch and cryptocurrency experience, founders created a patent-pending technology that drives retention & revenue for mobile game developers. Monetizr rewards gamers for their time and skill with tokens that can be used to purchase game-related physical goods or exchange these tokens to cryptocurrencies that represent monetary value. Monetizr has created a game reward engine that places behavioural incentives along the game-play focusing on player first experience. Gamers are rewarded for their time and skill with tokens that can be exchanged to physical goods or cryptocurrencies, helping to drive engagement and revenue for game developer.</i></p>	
Website:	www.monetizr.io
Is looking for:	€852,825
Contact:	Kristaps Mikasenoks Community manager/representative kristaps@monetizr.io

Poland

	<p>Monitor CR We empower you to bring the cure</p>
<p><i>Monitor CR develops software supporting clinical trials, enabling better organization and monitoring costs reduction. Their goal is to provide secure and GCP-compliant access to source documentation for monitoring purposes and to allow the use of medical data (from existing resources) of clinical trial participants in process management.</i></p>	
<p><i>The MCR Tools system consists of 3 applications, which enable better organization of clinical trials and reduction of monitoring costs up to 40%. It enables remote monitoring of source documentation and on-site visits limiting.</i></p>	
Website:	http://en.monitorcr.pl/
Is looking for:	€460,000
Contact:	Martyna Przewoźnik CEO m.przewoznik@monitorcr.pl

	<p>Napoleon Cat Conquer social media</p>
<p><i>NapoleonCat is a social customer service and analytics SaaS application for brands and marketing agencies. Social media marketing is complex. Popularity of multiple platforms force brands to build their presence in many places. Social customer service, tracking KPIs, monitoring competitors and reporting take increasing amounts of time and human resources. Napoleon Cat allows businesses to increase effectiveness and cut costs of their Social Media Marketing efforts by integrating multiple channels and automating most time-consuming tasks.</i></p>	
Website:	www.napoleoncat.com
Is looking for:	€700,000 - 1,000,000
Contact:	Grzegorz Berezowski CEO grzegorz@napoleoncat.com

	<p>Perfect Dashboard WordPress Auto Updating</p>
<p><i>WordPress is running on 50% of all hosting servers. 50% of that number is using outdated software. Outdated websites get hacked all the time.</i> <i>Website owners expect hosts to take up the burden of keeping their websites up-to-date and eliminate the #1 reason why websites get hacked.</i> <i>With Perfect Dashboard Auto Updater hosts can automate updating, testing, and fixing websites.</i></p>	
Website:	https://perfectdashboard.com/
Is looking for:	
Contact:	Aleksander Kuczek CEO alex@perfectdashboard.com

	<p>Photon Photon - World's First Robot Which Grows with Your Child</p>
<p><i>Photon is an educational robot which grows with a Child. It teaches the basics of programming and new technologies. It is addressed for both individual and educational clients. Thanks to two financing rounds, from September 2017 the Company released the product, launched its own production line, established the product in multiple retail channels, implemented the robot in more than 450 educational institutions in Poland, and now launches sales on the German, Scandinavian, Austaric and Singaporean markets. Photon is one of the most innovative hardware startups in Poland, winning not only hearts of parents and children, but also a number of prestigious awards such as GoodDesign, MustHave, Aulery or Toy of the Year.</i></p>	
Website:	www.photonrobot.com
Is looking for:	€1,500,000 – €2,000,000
Contact:	Mike Grzes Managing Director m.grzes@photonrobot.com

Romania

 CARBON	Carbon Incubator Micro-publisher with a mission to support independent game studios in emerging markets.
<i>Carbon acts as a hybrid between an incubator and a games publisher; it aims to support independent game developers by offering them a range of services, including mentorship, dev services, marketing, publishing and funding.</i>	
Website:	www.fractory.co
Is looking for:	€1,700,000
Contact:	Catalin Butnariu General Manager catalin@carbon-incubator.com

 PERFORMANT <small>DEDICATED TO MARKETING SUPERHEROES</small>	2Performant Dedicated to marketing superheroes
<i>From affiliate network to digital talents marketplace. 2Performant platform helps brands to discover, recruit, manage and pay all their online traffic and marketing providers with zero bureaucracy, in any currency around the world based on real time tracking, transparency and gamification.</i>	
Website:	www.2performant.com
Is looking for:	€1,000,000
Contact:	Dorin Boerescu CEO dorin.boerescu@2performant.com

Slovenia

 GoOpti <small>Airport at your doorstep</small>	GoOpti Airport at your doorstep
<i>GoOpti is an innovative European transportation platform, which provides shared and private airport transfers at affordable prices and connects passengers traveling from medium-size cities to large airports. Available via web or mobile app, GoOpti's platform allows travelers to map out a route, book and pay for a trip. It functions as a transportation marketplace connecting passengers, shuttle companies and business stakeholders from the travel industry and it is the only long-distance airport provider that picks passengers up from home at the time they want and pools people on same route, which makes it cheaper than the use of personal cars.</i>	
Website:	www.goopti.com
Is looking for:	€5,500,000 - 8,000,000
Contact:	Marko Guček CEO marko@goopti.com